PTACs: What Contracting Officers Need to Know

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Agenda

• What is a Procurement Technical Assistance Center (PTAC)
• What PTACs do for Businesses
• What PTACs do for Government
• How to Find a PTAC
The Program

- Procurement Technical Assistance Program (PTAP) established by the DoD Authorization Act for Fiscal Year 1985 to expand the number of businesses capable of participating in government contracts.

- DLA awards cost sharing cooperative agreements with states, local governments, nonprofit organizations and other eligible program participants who operate Procurement Technical Assistance Centers (PTAC).
Primary Locations
PTACs Help Businesses

- Training related to contracts with DoD, other federal agencies, state, and local governments.
- Identify subcontracting opportunities
- Understanding procedures, requirements and regulations
- Preparing and submitting bids
- Registrations such as SAM
- Facilitate introductions
Measuring PTAC Performance

- New Clients *
- Active Clients
- Counseling Time *
- Participated Events *
- Client’s Gov’t Contract Awards
- Subcontract Awards
- Client Survey Score

* Negotiated Goal
Video

PTAP

Connecting Business to Government

Technical Assistance Centers to increase the
PTACs: A Force Multiplier

- Collaborate with DoD components for outreach to the small business community
- Team with a PTAC for specific assistance
PTACs Bridge the Gap

- The government has a need, the business has a service or product, and the local PTAC exists in the middle to bring everyone together
- PTACs are the bridge between buyer and supplier
Find a PTAC


For more information:

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