



DEFENSE LOGISTICS AGENCY

THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY



PTACs: What Contracting Officers Need to Know

Sherry Savage, Program Manager

April 25, 2018





Agenda



- What is a Procurement Technical Assistance Center (PTAC)
- What PTACs do for Businesses
- What PTACs do for Government
- How to Find a PTAC



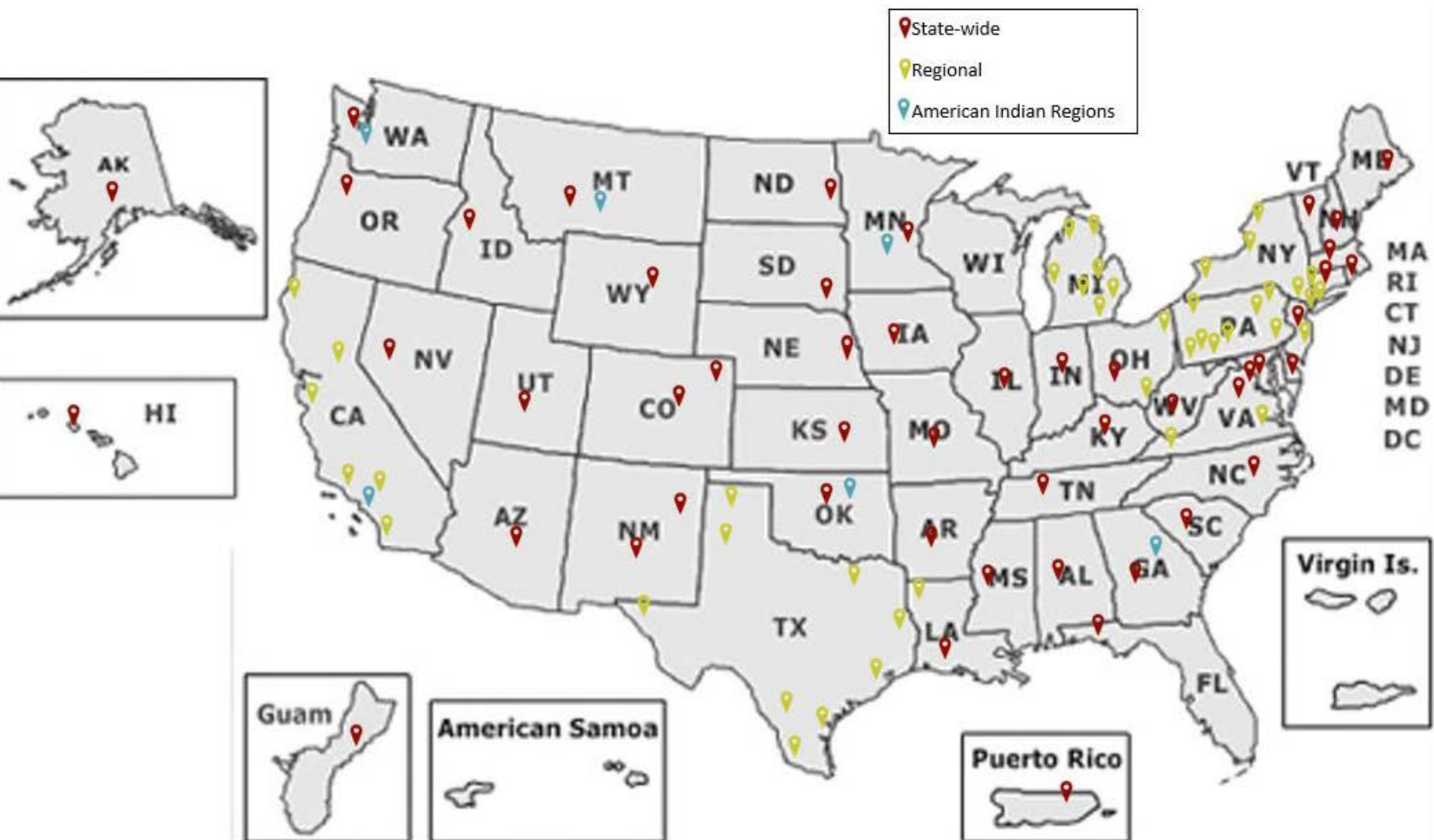
The Program



- Procurement Technical Assistance Program (PTAP) established by the DoD Authorization Act for Fiscal Year 1985 to expand the number of businesses capable of participating in government contracts
- DLA awards cost sharing cooperative agreements with states, local governments, nonprofit organizations and other eligible program participants who operate Procurement Technical Assistance Centers (PTAC)



Primary Locations





PTACs Help Businesses



- Training related to contracts with DoD, other federal agencies, state, and local governments.
- Identify subcontracting opportunities
- Understanding procedures, requirements and regulations
- Preparing and submitting bids
- Registrations such as SAM
- Facilitate introductions





Measuring PTAC Performance



PROCUREMENT TECHNICAL ASSISTANCE CENTER COOPERATIVE AGREEMENT PERFORMANCE REPORT		Prescribed by: Procurement Technical Assistance Program Sponsor: DLA Small Business (OSB)	Form Approved OMB No. 0704-0202 Expires Oct 31, 2015
<small>The public reporting burden for this collection of information is estimated to average 7 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Department of Defense, Washington Headquarters Services, Executive Service Directorate, Information Management Division, 4800 Mark Center Drive, East Tower, Suite 0200, Alexandria, VA 22304-3100 (704-0330). Respondents should be aware that notwithstanding any other provision of law, no person shall be subject to any penalty for failing to comply with a collection of information if it does not display a currently valid OMB control number.</small>			
1. Cooperative Agreement Number	2. Recipient's Name and Address	3. Unique Entity Identifier	5. Cooperative Agreement Period of Performance Starts: Ends:
		4. Report Type (Select)	6. Reporting Period End Date
7. New Clients (cumulative)			
7.a. Number of small business concerns in block 7			
7.b. Number of distressed area concerns in block 7			
7.c. Number of covered small businesses in block 7			
8. Active Clients			
8.a. Number of small business concerns in block 8			
8.b. Number of distressed area concerns in block 8			
8.c. Number of covered small businesses in block 8			
9. Counseling Time (cumulative)			
9.a. Counseling time with small business concerns in block 9			
9.b. Counseling time with distressed area concerns in block 9			
9.c. Counseling time with covered small businesses in block 9			
10. Participated Events (cumulative)			
11. Discuss progress made towards the achievement of performance goals including successes and/or difficulties experienced. If applicable, discuss action you have taken, or contemplate taking, to resolve problems.			
12. Discuss any development that has a significant impact, positive or negative, on the PTAC including problems, delays, or adverse conditions which will impair your ability to meet any of the cooperative agreement's requirements.			
13. Discuss any noteworthy client success stories facilitated by the PTAC's assistance and/or other significant programmatic accomplishments. Share any notable lessons learned and discuss promising practices that have improved program outcomes.			
14. Contract Awards by Federal Agencies (cumulative)			
14.a. Number of prime contract awards received by active clients that were awarded by Federal agencies			
14.b. Dollar value of awards in block 14.a.			
14.c. Number of awards received by active clients that are small business concerns in block 14.a.			
14.d. Dollar value of awards in block 14.c.			
14.e. Number of awards received by active clients that are covered small businesses in block 14.a.			
14.f. Dollar value of awards in block 14.e.			
15. Contract Awards by State and Local Governments (cumulative)			
15.a. Number of prime contract awards received by active clients that were awarded by State and local governments			
15.b. Dollar value of awards in block 15.a.			
15.c. Number of awards received by active clients that are small business concerns in block 15.a.			
15.d. Dollar value of awards in block 15.c.			
16. Subcontract Awards (cumulative)			
16.a. Number of subcontract awards received by active clients			
16.b. Dollar value of awards in block 16.a.			
16.c. Number of awards received by active clients that are small business concerns in block 16.a.			
16.d. Dollar value of awards in block 16.c.			
17. Number of survey respondents			
18. Results: survey question #1			
19. Results: survey question #2			
20. Results: survey question #3			
21. CERTIFICATION: By submitting this report, I certify that it is true, complete, and accurate to the best of my knowledge.			
21.a. Name and Title of Authorized Certifying Official	21.b. Telephone Number	21.c. Email Address	
21.d. Date Report Submitted (mm/dd/yyyy)	21.e. Signature		

DLA FORM 1806, JUN 2015

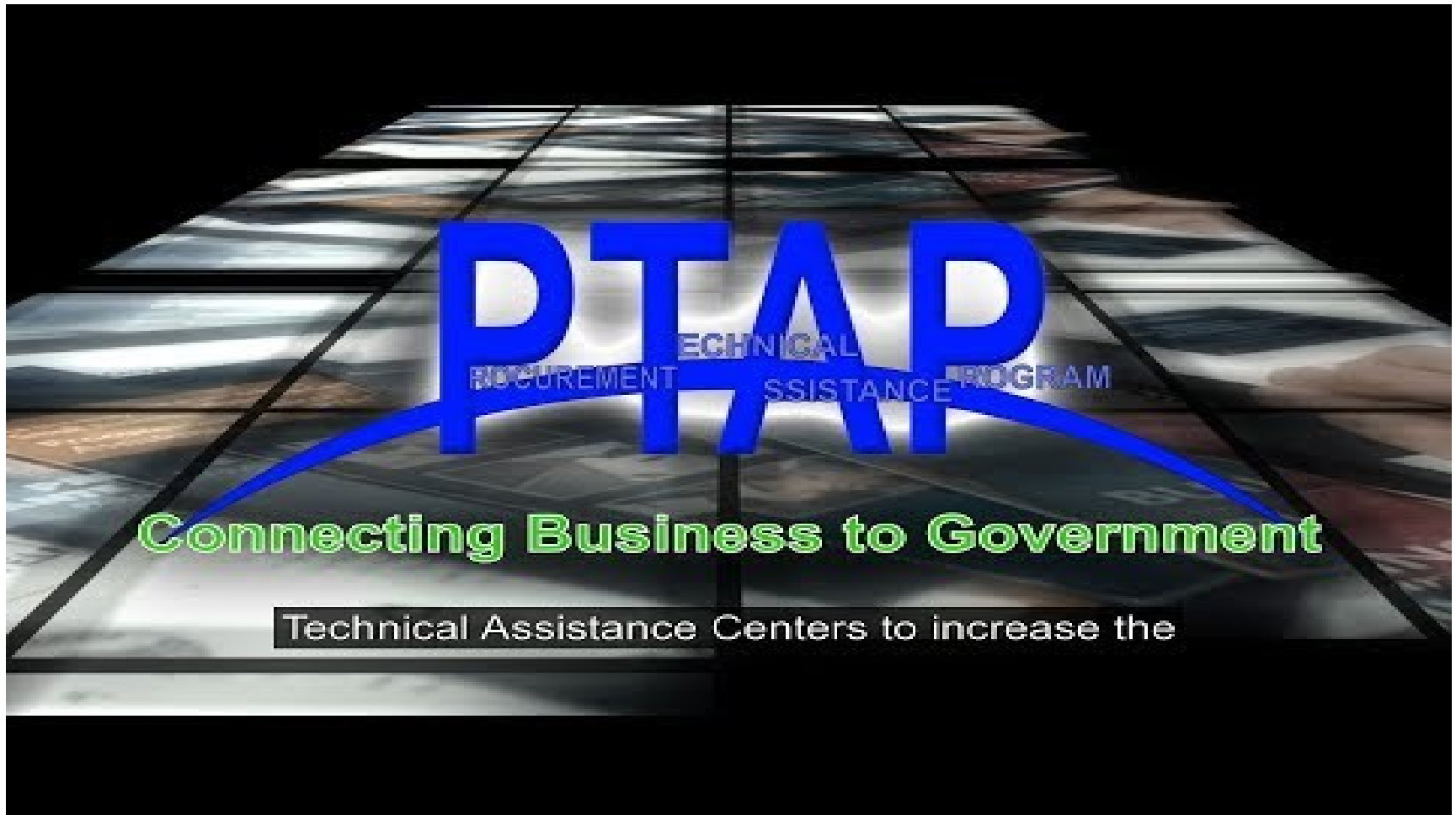
PDF (DLA)

- New Clients *
- Active Clients
- Counseling Time *
- Participated Events *
- Client's Gov't Contract Awards
- Subcontract Awards
- Client Survey Score

* Negotiated Goal



Video





PTACs: A Force Multiplier



MAY
08

**The Midwest Aerospace
Small Business
Industry Day**

by Illinois PTAC and NASA

\$25

TICKETS

DESCRIPTION

Join us at the Midwest Aerospace Small Business Industry Day in partnership with NASA.

- Learn how to do business with the National Aeronautics and Space Administration (NASA).

DATE AND TIME

Tue, May 8, 2018
8:30 AM – 3:30 PM CDT
[Add to Calendar](#)

- Collaborate with DoD components for outreach to the small business community
- Team with a PTAC for specific assistance



PTACs Bridge the Gap



- The government has a need, the business has a service or product, and the local PTAC exists in the middle to bring everyone together
- PTACs are the bridge between buyer and supplier





Find a PTAC



<http://www.dla.mil/HQ/SmallBusiness/PTAP.aspx>

For more information:

Sherry Savage
DLA Small Business Programs
(571) 767-1656
sherry.savage@dlamail

The screenshot shows the 'DLA Small Business' website. The header includes the Defense Logistics Agency logo and navigation links. The main content area is titled 'DLA Small Business' and features a sidebar with links like 'What DLA Small Business Offers', 'Doing Business with DLA Small Business', and 'Procurement Technical Assistance'. The main text describes the 'The Procurement Technical Assistance Program (PTAP)', explaining its purpose to expand business capabilities for small businesses. It includes a map of the United States with a red arrow pointing to a specific location, indicating where PTACs are located. Below the map, there is a video player titled 'PTAP Connecting Business to Government' with a YouTube link.

