Inputs from Program Managers
Small Business Training Week #18

Presented to:
SBTW 18 Attendees

Presented by:
Evan Littig
Deputy Program Manager
Surface Ship Modernization (PMS 407)

26 APRIL 2018
Discussion

• Multi-Ship – Multi-Option (MSMO) to Multiple Award Contract – Multi Option (MAC – MO) transition

• Facilitation of small business engagements
## Contract Strategy Evolution

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>MSMO Spiral I (FY04-14)</td>
<td>CPAF</td>
<td>CPIF</td>
</tr>
<tr>
<td>MSMO Spiral II (FY10-Present)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>MSMO Contracts</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Awarded by Ship Class and homeport</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Contract Structure</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• 5-year period of perf.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Scope included</td>
<td></td>
<td></td>
</tr>
<tr>
<td>execution Planning</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CNO Availabilities &amp;</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EM/CM</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Coast Wide</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• 10 USC 7299a and Navy policy allows for availabilities &lt; 6 months to be limited to homeport</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Assumption for MSMO base contract was that all availabilities were planned for a period of 6 months or less</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Firm Fixed Price Pilots & Transition

**CPAF**
- Existing Planning Yard Award Fee Structure
  - DDG and CG Availabilities planned under existing Planning Yard Services Contracts

**FFP**
- San Diego Multiple Award Contract (Indefinite Delivery Indefinite Quantity) Pilot (FY14-15)
  - Delivery Orders competed for DDG CNO Availabilities & CG CMAVs to test MAC-IDIQ concept

- Stand Alone Competitions (FY15-16) – Norfolk & Pacific Northwest
  - Provided coverage during “Gap” period between MSMO expiration and award of 3PP and MAC contracts

- Stand Alone Coast-Wide Competitions (FY14-Present)
  - Improved duration analysis identified Availabilities that would be > 10 months, requiring Coast Wide Competition

---

**Emergent & Continuous Maintenance (EM/CM)**

**CPIF**
- 3rd Party Planning Contracts
  - Separate contracts for DDG/CG, LPD/LSD, and LHA/LHD

**FFP**
- San Diego/Norfolk Non Complex MAC-IDIQs
  - Small Business Set Asides
  - Mayport Non Complex MAC-IDIQ (Lot)
  - Full & Open Competition

- San Diego/Norfolk Complex MAC-IDIQs
  - Full & Open Competition

- Mayport Complex MAC-IDIQ (Lot)
  - Full & Open Competition
Execution Contract Status

**Pacific Northwest**
- Complex Lot I
  - ECD Apr 18
- Non Complex Lot II (SBSA)
  - ECD Apr 18

San Diego, CA
- Complex MAC-IDIQ FY16
  - BAE Systems
  - General Dynamics NASSCO
  - Continental Marine

- Non Complex MAC-IDIQ (SBSA) FY17
  - Controls Engineering
  - East Coast Repair
  - Epsilon Systems
  - Marine Group Boat Works
  - Pacific Ship Repair
  - Propulsion Controls Engineering
  - South Coast Welding

Norfolk, VA
- Complex MAC-IDIQ FY16
  - BAE Systems
  - General Dynamics NASSCO
  - Marine Hydraulics (MHI)
- Non Complex MAC-IDIQ (SBSA) FY17
  - Advance integrated Technology
  - Auxiliary Systems, Inc.
  - Colonna’s Shipyard
  - Continental Tide Defense Systems
  - East Coast Repair and Fabrication
  - Epsilon System Solutions
  - LPI Technical Services
  - Lyons Shipyard
  - Marine Hydraulics
  - Tecnico Corporation

Coast-Wide
- Stand Alone FFP
- Complex MAC-IDIQ
  - ECD Aug 18

Mayport, FL
- Complex Lot I FY17
  - BAE Systems
  - Colonna’s Shipyard
  - General Dynamics NASSCO

- Non Complex Lot II FY17
  - BAE Systems
  - Colonna’s Shipyard
  - East Coast Repair and Fabrication
  - General Dynamics NASSCO
  - North Florida Shipyard
  - Tecnico Corporation

Pear Harbor, HI
- TBD
Facilitating Small Business

• Step 1: Call me (202) 781-3631

• Step 2: Provide information on your product line
  ➢ I will attempt to identify potential sources of business
  ➢ If requested, I will attempt to facilitate an engagement with government program managers or their representatives

• Step 3: Continue dialogue as needed