



Inputs from Program Managers Small Business Training Week #18

26 APRIL 2018



Presented to:
SBTW 18 Attendees

Presented by:
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Surface Ship Modernization (PMS 407)



Discussion



- Multi-Ship – Multi-Option (MSMO) to Multiple Award Contract – Multi Option (MAC – MO) transition
- Facilitation of small business engagements



Contract Strategy Evolution



Multi-Ship-Multi-Option (MSMO)

MSMO Spiral I (FY04-14) MSMO Spiral II (FY10-Present)

Firm Fixed Price Pilots & Transition

Current Contract Strategy (FY 15->)

	CPAF (Spiral I)	CPAF/IF (Spiral II)	CPAF Existing Planning Yard Award Fee Structure	CPIF	
Execution Planning (Spec Planning & Material Kitting)	<p>MSMO Contracts</p> <ul style="list-style-type: none"> Awarded by Ship Class and homeport 		<p>DDG and CG Availabilities planned under existing Planning Yard Services Contracts</p>	<p>3rd Party Planning Contracts</p> <ul style="list-style-type: none"> Separate contracts for DDG/CG, LPD/LSD, and LHA/LHD 	Execution Planning (Spec Planning & Material Kitting)
Emergent & Continuous Maintenance (EM/CM)	<p>Contract Structure</p> <ul style="list-style-type: none"> 5-year period of perf. Scope included Execution Planning, CNO Availabilities & EM/CM 		<p>San Diego Multiple Award Contract (Indefinite Delivery Indefinite Quantity) Pilot (FY14-15)</p> <ul style="list-style-type: none"> Delivery Orders competed for DDG CNO Availabilities & CG CMAVs to test MAC-IDIQ concept 	<p>San Diego/Norfolk Non Complex MAC-IDIQs</p> <ul style="list-style-type: none"> Small Business Set Asides <p>Mayport Non Complex MAC-IDIQ (Lot)</p> <ul style="list-style-type: none"> Full & Open Competition 	Emergent & Continuous Maintenance (EM/CM)
CNO Availabilities (< 6 Months)	<p>Coast Wide</p> <ul style="list-style-type: none"> 10 USC 7299a and Navy policy allows for availabilities < 6 months to be limited to homeport Assumption for MSMO base contract was that all availabilities were planned for a period of 6 months or less 		<p>Stand Alone Competitions (FY15-16) – Norfolk & Pacific Northwest</p> <ul style="list-style-type: none"> Provided coverage during “Gap” period between MSMO expiration and award of 3PP and MAC contracts 	<p>San Diego/Norfolk Complex MAC-IDIQs</p> <ul style="list-style-type: none"> Full & Open Competition <p>Mayport Complex MAC-IDIQ (Lot)</p> <ul style="list-style-type: none"> Full & Open Competition 	CNO Availabilities (< 10 Months)
			<p>Stand Alone Coast-Wide Competitions (FY14-Present)</p> <ul style="list-style-type: none"> Improved duration analysis identified Availabilities that would be > 10 months, requiring Coast Wide Competition 		CNO Availabilities (> 10 Months)





Execution Contract Status

Pacific Northwest

- Complex Lot I
 - ECD Apr 18
- Non Complex Lot II (SBSA)
 - ECD Apr 18

Coast-Wide

- Stand Alone FFP
- Complex MAC-IDIQ
 - ECD Aug 18

Norfolk, VA

- Complex MAC-IDIQ FY16
 - BAE Systems
 - General Dynamics NASSCO
 - Marine Hydraulics (MHI)



San Diego, CA

- Complex MAC-IDIQ FY16
 - BAE Systems
 - General Dynamics NASSCO
 - Continental Marine

Non Complex MAC-IDIQ(SBSA) FY17

- Advance integrated Technology
- Auxiliary Systems, Inc.
- Colonna's Shipyard
- Continental Tide Defense Systems
- East Coast Repair and Fabrication
- Epsilon System Solutions
- LPI Technical Services
- Lyons Shipyard
- Marine Hydraulics
- Tecnico Corporation

Non Complex MAC-IDIQ (SBSA) FY17

- Controls Engineering
- East Coast Repair
- Epsilon Systems
- Marine Group Boat Works
- Pacific Ship Repair
- Propulsion Controls Engineering
- South Coast Welding

Mayport, FL

- Complex Lot I FY17
 - BAE Systems
 - Colonna's Shipyard
 - General Dynamics NASSCO

Pear Harbor, HI

- TBD

Non Complex Lot II FY17

- BAE Systems
- Colonna's Shipyard
- East Coast Repair and Fabrication
- General Dynamics NASSCO
- North Florida Shipyard
- Tecnico Corporation





Facilitating Small Business



- Step 1: Call me (202) 781-3631
- Step 2: Provide information on your product line
 - I will attempt to identify potential sources of business
 - If requested, I will attempt to facilitate an engagement with government program managers or their representatives
- Step 3: Continue dialogue as needed