Workforce Initiatives Update

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AGENDA

• DAWIA Requirements
  – Training Requirements
• Course Schedule and Enrollment
• DAU and the New DAU.mil Home Page
  – New Small Business Community Gateway
  – New Small Business Community Hub (SB CoP) on the horizon
  – Workflow Learning
    • Acquisition Tools and Resources Page
  – Performance Learning
  – Connect with DAU
• Questions
# DAWIA Training Requirements

## Level One

<table>
<thead>
<tr>
<th>Course Number</th>
<th>Course Name</th>
<th>ILT or Online</th>
<th>Hrs/Days</th>
<th>Pre-Requisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>SBP 101</td>
<td>Intro to SB Programs, Part A</td>
<td>Online: DL</td>
<td>8 hours</td>
<td>None</td>
</tr>
<tr>
<td>SBP 102</td>
<td>Intro to SB Programs, Part B</td>
<td>ILT</td>
<td>4.5 days</td>
<td>SBP 101</td>
</tr>
<tr>
<td>SBP 110</td>
<td>Fundamentals of the FAR for SBP</td>
<td>Online: DL</td>
<td>34 hours</td>
<td>None</td>
</tr>
<tr>
<td>SBP 120</td>
<td>Contract Lifecycle for SB Programs</td>
<td>Online: DL</td>
<td>16 hours</td>
<td>None</td>
</tr>
<tr>
<td>CON 100</td>
<td>Shaping Smart Business Arrangements</td>
<td>Online: DL</td>
<td>16 hours</td>
<td>None</td>
</tr>
<tr>
<td>CON 237</td>
<td>Simplified Acquisition Procedures</td>
<td>Online: DL</td>
<td>6 hours</td>
<td>None</td>
</tr>
<tr>
<td>HBS 301</td>
<td>Managing Difficult Conversations</td>
<td>Online: DL</td>
<td>3 hours</td>
<td>None</td>
</tr>
</tbody>
</table>

1. CON 260A and CON 260B are predecessors for SBP 101.
2. If new SBP entrant has completed CON 090, by certain date TBD, they will have fulfilled requirements for SBP 110.
3. If new SBP entrant has completed CON 121, CON 124, and CON 127, by certain date TBD, they will have fulfilled requirements for SBP 120.

Certification Standards are in development and subject to change
Additional Level I Notes

• It is recommended to take SBP 120 first and prior to SBP 101 for those new to Acquisition.

• For those with at least 2 years Acquisition experience, it is recommended to take SBP 101 first and then take SBP 110 and 120 in any order, even before SBP 102 due to limited seat availability of SBP 102.

• It is recommended CON 100 and CON 237 be taken in sequential order.
## DAWIA Training Requirements

### Level Two

<table>
<thead>
<tr>
<th>Course Number</th>
<th>Course Name</th>
<th>ILT or Online</th>
<th>Hrs/Days</th>
<th>Pre-Requisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACQ 101</td>
<td>Fundamentals of Systems Acquisition Management</td>
<td>Online: DL</td>
<td>30 hours</td>
<td>None</td>
</tr>
<tr>
<td>CON 216</td>
<td>Legal Considerations in Contracting</td>
<td>Online: DL</td>
<td>23 hours</td>
<td>SBP 102 – effective 10/1/18</td>
</tr>
<tr>
<td>ACQ 370</td>
<td>Acquisition Law</td>
<td>ILT</td>
<td>4.5 days</td>
<td>SBP 102 – effective 10/1/18</td>
</tr>
<tr>
<td>STM 101</td>
<td>Intro to DoD Science &amp; Tech Mgmt</td>
<td>Online: DL</td>
<td>4 hours</td>
<td>ACQ 101</td>
</tr>
<tr>
<td>LOG 101</td>
<td>Acquisition Logistics Fundamentals</td>
<td>Online: DL</td>
<td>27 hours</td>
<td>ACQ 101</td>
</tr>
<tr>
<td>HBS 428</td>
<td>Negotiating</td>
<td>Online: DL</td>
<td>2 hours</td>
<td>None</td>
</tr>
</tbody>
</table>

Certification Standards are in development and subject to change
# DAWIA Training Requirements

## Level Two Cont’d

<table>
<thead>
<tr>
<th>Course Number</th>
<th>Course Name</th>
<th>ILT or Online</th>
<th>Hrs/Days</th>
<th>Pre-Requisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>SBP 201</td>
<td>Intermediate SB Programs, Part A</td>
<td>Online: DL</td>
<td>10 hours</td>
<td>SBP 102 – effective 10/1/18</td>
</tr>
<tr>
<td>SBP 202</td>
<td>Intermediate SB Programs, Part B</td>
<td>ILT</td>
<td>4.5 days</td>
<td>SBP 201</td>
</tr>
<tr>
<td>SBP 210</td>
<td>Subcontracting</td>
<td>ILT</td>
<td>5 days</td>
<td>SBP 202 – effective 10/1/18</td>
</tr>
<tr>
<td>SBP 220</td>
<td>Business Decisions for Small Business</td>
<td>Online: DL</td>
<td>11 hours</td>
<td>SBP 202 – effective 10/1/18</td>
</tr>
</tbody>
</table>

Certification Standards are in development and subject to change
Additional Level II Notes

• It is recommended that all courses required for Level 1 certification in the SBCF be completed prior to taking SBP 201 or any Level II course.

• It is recommended that SBP 201, 202, 210, and 220 be taken in sequential order.

• ACQ 101, CON 216 or ACQ 370, STM 101, LOG 101, and HBS 428 can be taken in any order.

• CON 200 is not a pre-requisite for CON 216 for those in Small Business Career Field.
## DAWIA Training Requirements

### Level Three

<table>
<thead>
<tr>
<th>Course Number</th>
<th>Course Name</th>
<th>ILT or Online</th>
<th>Hrs/Days</th>
<th>Pre-Requisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>SBP 301</td>
<td>Small Business for Senior Leaders</td>
<td>ILT</td>
<td>8 days</td>
<td>SBP 210 and SBP 220 – effective 10/1/18</td>
</tr>
<tr>
<td>ACQ 202</td>
<td>Intermediate Systems Acquisition, Part A</td>
<td>Online: DL</td>
<td>35 hours</td>
<td>ACQ 101</td>
</tr>
<tr>
<td>ACQ 315</td>
<td>Understanding Industry</td>
<td>ILT</td>
<td>4.5 days</td>
<td>SBP 210 and SBP 220 – effective 10/1/18</td>
</tr>
<tr>
<td>CON 280</td>
<td>Source Selection and Administration of Service Contracts</td>
<td>ILT</td>
<td>9.5 days</td>
<td>SBP 210 and SBP 220 – effective 10/1/18</td>
</tr>
<tr>
<td>HBS</td>
<td>Choose 1 HBS module</td>
<td>Online: DL</td>
<td>2 hours</td>
<td>None</td>
</tr>
</tbody>
</table>

*Certification Standards are in development and subject to change*
Additional Level III Notes

• It is recommended that all courses required for Level 2 certification in the SBCF be completed prior to taking SBP 301 or any SBCF Level III certification course.

• ACQ 202, ACQ 315, and CON 280 can be taken in any order.

• It is recommended to take SBP 301 prior to ACQ 315.

• For CON 280, the CON pre-requisites are not required for those in the Small Business Career Field.
FY 17 - Classroom Course Schedule

SBP 102, July 10-14 at Huntsville, AL

SBP 202, Aug 21-25 at Huntsville, AL

SBP 210, June 26-30 at Huntsville, AL
SBP 210, August 28-Sep 1 at Kettering, OH
SBP 210, Sep 11-15 at Ft. Belvoir, VA

SBP 301, June 6-15 at Ft. Belvoir, VA
SBP 301, August 8-17 at Ft. Belvoir, VA

FY 17
Minimum class size is 16. Maximum class size is 24

Seat allocation of 6 quotas per Service & 4th Estate
Quotas released 65 days prior to course offering
**Projected FY 18 Schedule – Not Finalized**

**FY 18 schedule projected release date is June 6, 2017**

<table>
<thead>
<tr>
<th>Course #</th>
<th>Ft. Belvoir, VA</th>
<th>Kettering, OH</th>
<th>Huntsville, AL</th>
<th>Aberdeen Proving Ground, MD</th>
<th>Sterling Heights, MI</th>
<th>Norfolk, VA</th>
<th>Total Offerings</th>
</tr>
</thead>
<tbody>
<tr>
<td>SBP 102</td>
<td>3</td>
<td>1</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>9</td>
</tr>
<tr>
<td>SBP 202</td>
<td>3</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>-</td>
<td>1</td>
<td>7</td>
</tr>
<tr>
<td>SBP 210</td>
<td>3</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>-</td>
<td>1</td>
<td>7</td>
</tr>
<tr>
<td>SBP 301</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>5</td>
</tr>
</tbody>
</table>

**FY 17 -18 Major Revisions:**
- CLC 025, Small Business Program for Contracting Officers
- CLM 059, Small Business Program for Program Managers

**FY 18:**
Minimum class size is 16. Maximum class size is 24

**FY 19 and beyond:**
Minimum class size is 18. Maximum class size is 24

Seat allocation of 6 quotas per Service & 4th Estate
Quotas released 65 days prior to course offering
Priority of Enrollment

**Priority 1:** Defense Acquisition Workforce members who must meet position training requirements.

**Priority 2:** Defense Acquisition Workforce members striving to meet certification standards at a higher level than required within their assigned career field/path.

**Priority 3:** Defense Acquisition Workforce members striving to meet cross-functional certification standards.

**Priority 4:** DoD Personnel. Components and agencies may subdivide these categories or assign additional priorities below priority 3 as may be required to meet their unique needs.

**Priority 9:** All others. This includes industry and other government agencies.
DAU Training Center
https://www.dau.mil/training

- Student Policies and Information
  - Standards of Conduct
  - Enrollment
  - Prerequisites
  - Travel
  - Transcripts
  - Etc...

- Apply for Courses
- Publically Available Material
- DAU Alumni Association
- Etc...
Access to Course Material

• Students have access to SBP classroom course in Blackboard up to 8 days after course completion
• Find course material and information **without** having a DAU account for classroom courses (Blackboard Public Use)
  – [https://myclass.dau.mil/webapps/portal/frameset.jsp?tab_tab_group_id=24_1](https://myclass.dau.mil/webapps/portal/frameset.jsp?tab_tab_group_id=24_1)
  – See also Publically Available Course Material link from [https://www.dau.mil/training](https://www.dau.mil/training) website
• For web-based Distance Learning and Continuous Learning courses, **browse** them by logging into your DAU Virtual Campus **account**
  – [https://learn.dau.mil](https://learn.dau.mil)
We are part of the community, not just a place to take classes.
Courses
• Continuously improved delivery
• Critical thinking
• Understanding industry

“Pull-Learning” When You Need It
• New organization
• Improved website (Summer 2016)
• More video, tools, communities
• Connected to courses

DAU Comes to You
• More structured workshops
  – e.g. source selection and should-cost
• More faculty involvement
• Connected to Workflow and Foundational Learning
The NEW DAU.mil Home Page

- Mobile Friendly
- Expanding ‘Hamburger’ menu
- Quick Links for easy access to information
- Robust Search
- Latest DAU News and Blog entries from DAU Leadership
New DAU.mil User Experience

- Consistent design ("look & feel")
- Consistent user experience across the desktop and other handheld and mobile devices
- Ability to comment and provide ratings across portal, with links into social media
- Both DAU and DAW users will be able to contribute content
SB Gateway
https://www.dau.mil/training/career-development/small-business
DAU Community Hub

Community Hub is a listing of DAU Communities of Practice.
Apply filters - Narrow search for a specific community

Topic Area
Small Business Programs

Apply Filters

Community | Summary
--- | ---
Small Business | This Community serves as the central repository for small business policy and guidance information, small business programs, training materials, tools and related learning assets.
Workflow Learning –
The help you need, when and where you need it.

Visit our online resources
- **Tools & Resources** - hundreds of assets at your fingertips with faceted and intuitive search across all DAU resources
- **Web enabled guidebooks** - take your notes and bookmarks with you! Download and view guidebooks, such as the DAG, on your mobile device
- **Connect with experts and peers** - 50+ Communities of Practice
- **Interactivity** – provide feedback and ratings
Performance Learning – Assistance Tailored To An Organization’s Specific Needs

- Consulting support
- Leadership development and executive coaching
- Tailored “how-to” workshops, e.g. Integrated Baseline Review
- Team training to meet unique organizational needs, e.g. Source Selection Simulation

- 369 Consulting Engagements / 77K contact hours
- 51 Service Acquisition Workshops
- 3 Program Transition Workshops
- 111 Executive Coaching Events
- 18 Defense Acquisition Executive Overview Workshops for 139 participants
- 11 Requirements Executive Overview Workshops for 37 participants

FY15 Data
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