



**AT A GLANCE**

**ISSUE HIGHLIGHTS:**

- 2020 in Review
- OSBP Staff Update

**UPCOMING DATES:**

- Navy OSBP Webinar  
Jan. 12, 2021 | Virtual

**OSBP MISSION:**

*Maximize opportunities for small businesses to contribute to national security by providing combat power for our troops and economic power for our nation.*

**FY 2021 GOALS:**

- Implementing a unified management structure across the DoD's small business workforce.
- Aligning DoD small business activities with the 2018 National Defense Strategy (NDS) and other guiding documents.
- Strengthening DoD's ability to support the warfighter through supporting small businesses.



**This Issue**

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- Small Business Performance P.1
- COVID-19 Update P.2
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**DoD Office of Small Business Programs - 2020 in Review**

2020 brought a series of unprecedented challenges to the DoD Office of Small Business Programs (OSBP) and the Defense Industrial Base (DIB) as a whole. Despite this, preliminary reporting for FY20 shows that the DoD spent a record-setting \$80 billion on small business prime contracts, surpassing the previous year's record by almost \$5 billion. That success is a direct result of the nationwide small business professionals' hard work and the dedication of the small business industrial base to the DoD mission.

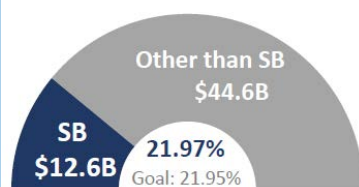
A series of new outreach efforts were put in place that will continue into 2021 and beyond. Industrial Policy brought together stakeholders from around Acquisition & Sustainment to host regular calls with 15 key industry associations, representing the interests of over three million companies.

The Defense Small Business Webinar Series was established as a way to reach the small business community directly. To date, OSBP has held 11 webinars on topics ranging from COVID-19 resources to successful teleworking practices that have now reached over 5,000 small business attendees.

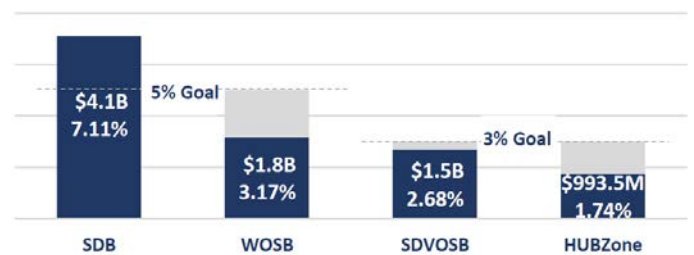
OSBP will continue to grow and add to these efforts because small businesses are essential to DoD's mission and innovation initiatives.

**FY2021 SMALL BUSINESS PERFORMANCE**  
As of December 2020

**Overall DoD Spend**



**DoD Socioeconomic Spend**



Data Generated 12/21/20

For more information and resources, please visit [business.defense.gov](https://business.defense.gov)



## COVID-19 UPDATE

### DoD COVID-19 Response

- \$12.7 billion to help support the federal COVID-19 effort
- \$6.9 billion went to small businesses (51.97%)
- \$3.5 billion was awarded in the past month
- \$2.2 billion in the past month to small businesses

### DoD COVID-19 Obligations by Category

(Source: beta.sam.gov, 03/13/20-Present)

- Medical - \$7.9 billion, \$5.3 billion Small Business
- Industrial Products & Services - \$994.2 million, \$161.5 million SB
- IT - \$651.6 million, \$207.5 million Small Business
- R&D - \$568.1 million, \$382.9 million Small Business
- Sustainment S&E - \$522.8 million, \$95.1 million Small Business
- Transportation and Logistics Services - \$504.9 million, \$36.0 million SB
- All Other Categories - \$0.2 billion, \$56.2 million Small Business

## DOD OSBP WELCOMES NEW ASSOCIATE DIRECTOR



Ms. Vicky Mundt  
Associate Director

The DoD Office of Small Business Programs welcomes Ms. Vicky Mundt to the team. As an Associate Director, Ms. Mundt directly supports the Office of Small Business Program's mission.

Prior to joining the DoD OSBP, Ms. Mundt served in a variety of positions in the Office Entrepreneurial Development at the U.S. Small Business Administration. She was the Director of Entrepreneurship Education, Deputy Associate Administrator for the Office of Small Business Development Centers, and a financial manager.

Ms. Mundt is a retired Navy Captain, where she served for 26 years in several leadership positions in Navy Medicine headquarters and Navy Hospitals.

## EXTERNAL RELATIONS

### Past Events

- 12/04 - DoD Small Business Directors Meeting
  - DoD Small Business Directors met to discuss 2021 goals and share best practices
- 12/07/20 – 12/11/20 - DoD Industrial Policy/OSBP California Outreach Trip
  - Director Ms. Murray traveled to California to meet with small businesses and other stakeholders
- 12/11/20 - Northeast Regional Council (NERC) Roundtable
  - Associate Directors Ms. Mundt and Dr. Crenshaw-Lawrence presented an overview DoD Small Business



Ms. Amy Murray, OSBP Director, is greeted by contractors during a visit to Travis Air Force Base.

### Upcoming Events

- 1/12/21 - Navy OSBP Webinar
  - Associate Director Ms. Mundt will present an overview of DoD Small Business

## DIGITAL OUTREACH



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## IN THE NEWS

### [Defense Department Brings Small Business Innovation to Research and Engineering Support](#) **Defense News**

The DoD announced a new contracting vehicle for procuring research, engineering, and technical expertise from small businesses to promote innovation and advance technological superiority.

### [EDRC Small Business Office Recognized with USACE 2020 Small Business Award](#) **DVIDS**

The U.S. Army Engineer Research and Development Center's Office of Small Business Programs was recognized by the U.S. Army Corps of Engineers during the 2020 USACE Small Business Awards.