



ACQUISITION AND
TECHNOLOGY

OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON
WASHINGTON DC 20301-3000



28 SEP 1995

Mr. Otto Murry
Suite 200
3001 Metro Drive
Minneapolis, MN 55425

Dear Mr. Murry:

In January 1995, you participated in a conference in the Pentagon to consider the future of the Department of Defense Area Councils. The conference seem to meet the expectations of the participants, even though all participants were not wholly in agreement on all of the issues. The issues that were discussed in depth were fundamental to the restructuring of the councils and to their continuing viability.

Since that meeting, we have communicated with you periodically by letter, telephone, personal exchanges and through briefings at our DoD Small Business Training Conference held in Kissimmee, Florida. In the interim, we have continued to work the various policy issues that will shape the future of councils. We are now on the verge of issuing policy guidance in three parts.

DoD Policy Guidance on Department of Defense Regional Councils for Small Business Education and Advocacy (Part 1 of 3) is enclosed. This guidance addresses the geographic restructuring of twelve area councils into eight regional councils. Policy Guidance (Part 2 of 3), which will be issued shortly, will address the key issues raised at the Pentagon conference and provide ways to strengthen the councils and support structures. Policy Guidance (Part 3 of 3) will follow immediately thereafter and will highlight several key processes that need to be examined more thoroughly by the regional councils.

Beyond a doubt, your continuing energetic support of the Department of Defense Regional Councils for Small Business Education and Advocacy is genuinely appreciated.

Sincerely,

DANIEL R. GILL
Director, Office of Small and
Disadvantaged Business Utilization

Enclosure



DEPARTMENT OF DEFENSE



OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION

Policy Guidance
on
Department of Defense Regional Councils
for
Small Business Education and Advocacy
(part 1 of 3)

September 28, 1995

TABLE OF CONTENTS

Chart #1	Department of Defense Regional Councils for Small Business Education and Advocacy
Chart #2	The Domain of the Department of Defense Regional Councils for Small Business Education and Advocacy
Chart #3	Northeast Regional Council
Chart #4	Mid-Atlantic Regional Council
Chart #5	District of Columbia Regional Council
Chart #6	Southeastern Regional Council
Chart #7	North Central Regional Council
Chart #8	South Central Regional Council
Chart #9	Pacific Northwest Regional Council
Chart #10	Western Regional Council
Chart #11	Department of Defense Regional Councils for Small Business Education and Advocacy

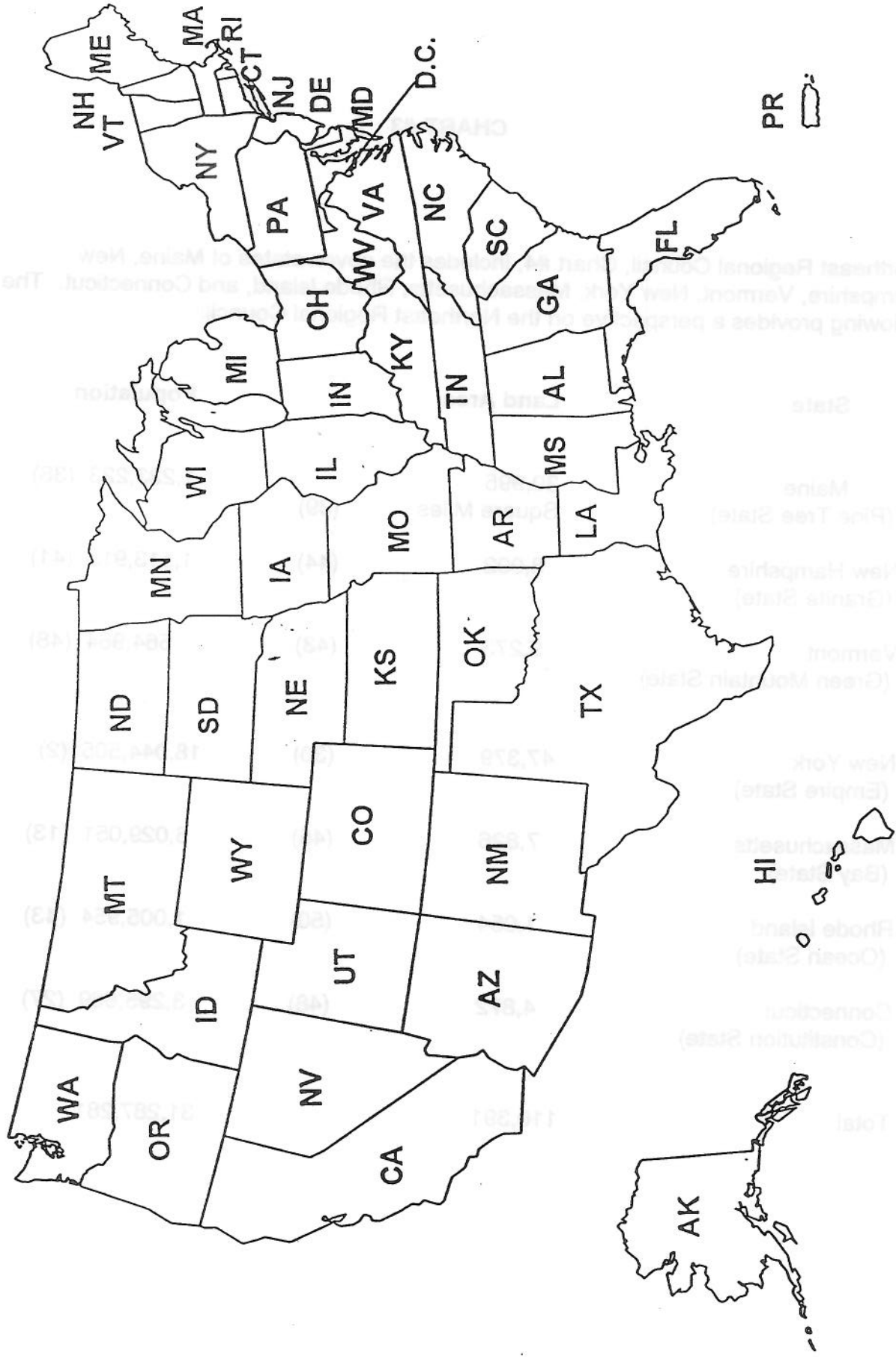
Department of Defense

Regional Councils for

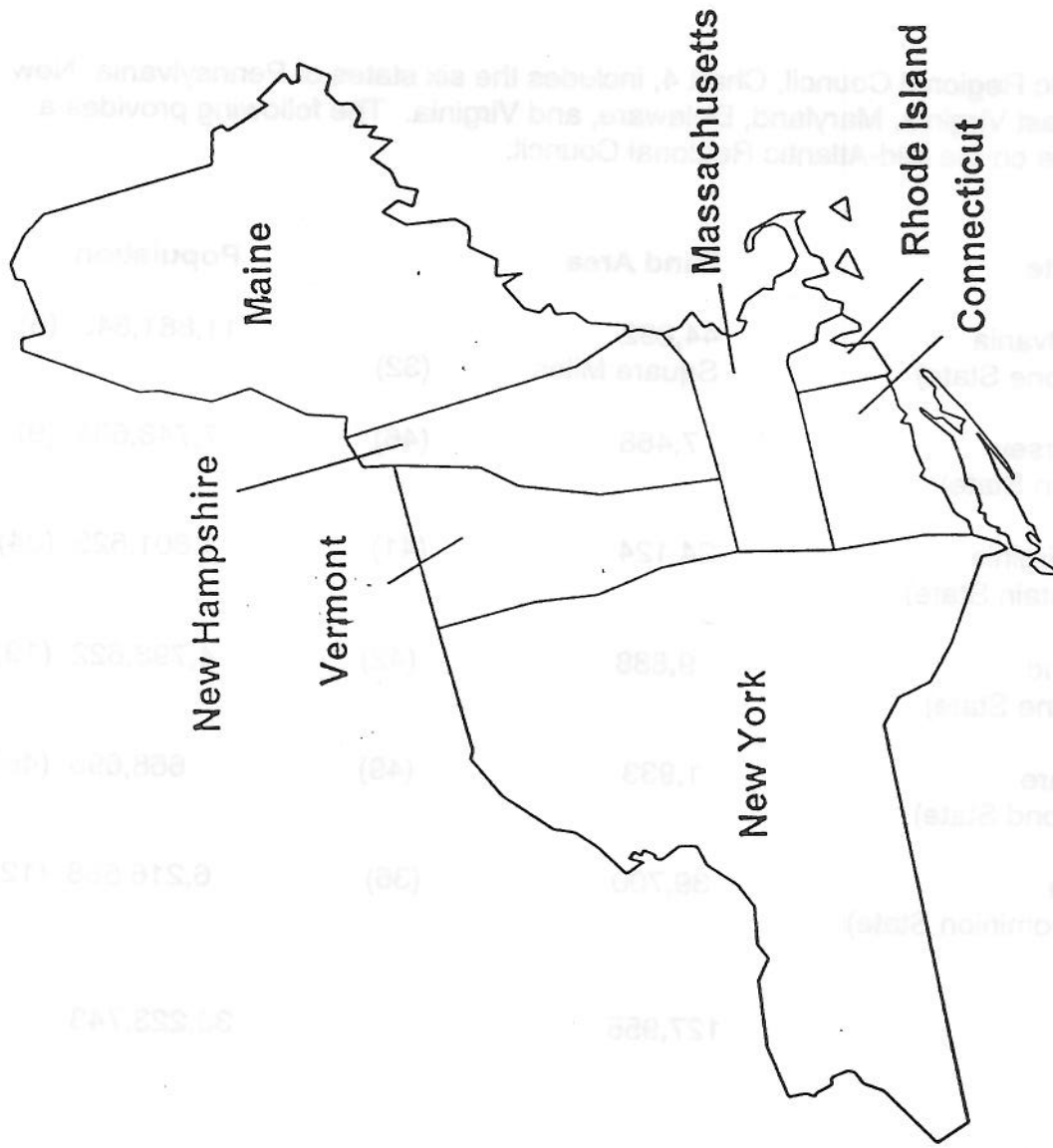
Small Business Education and Advocacy



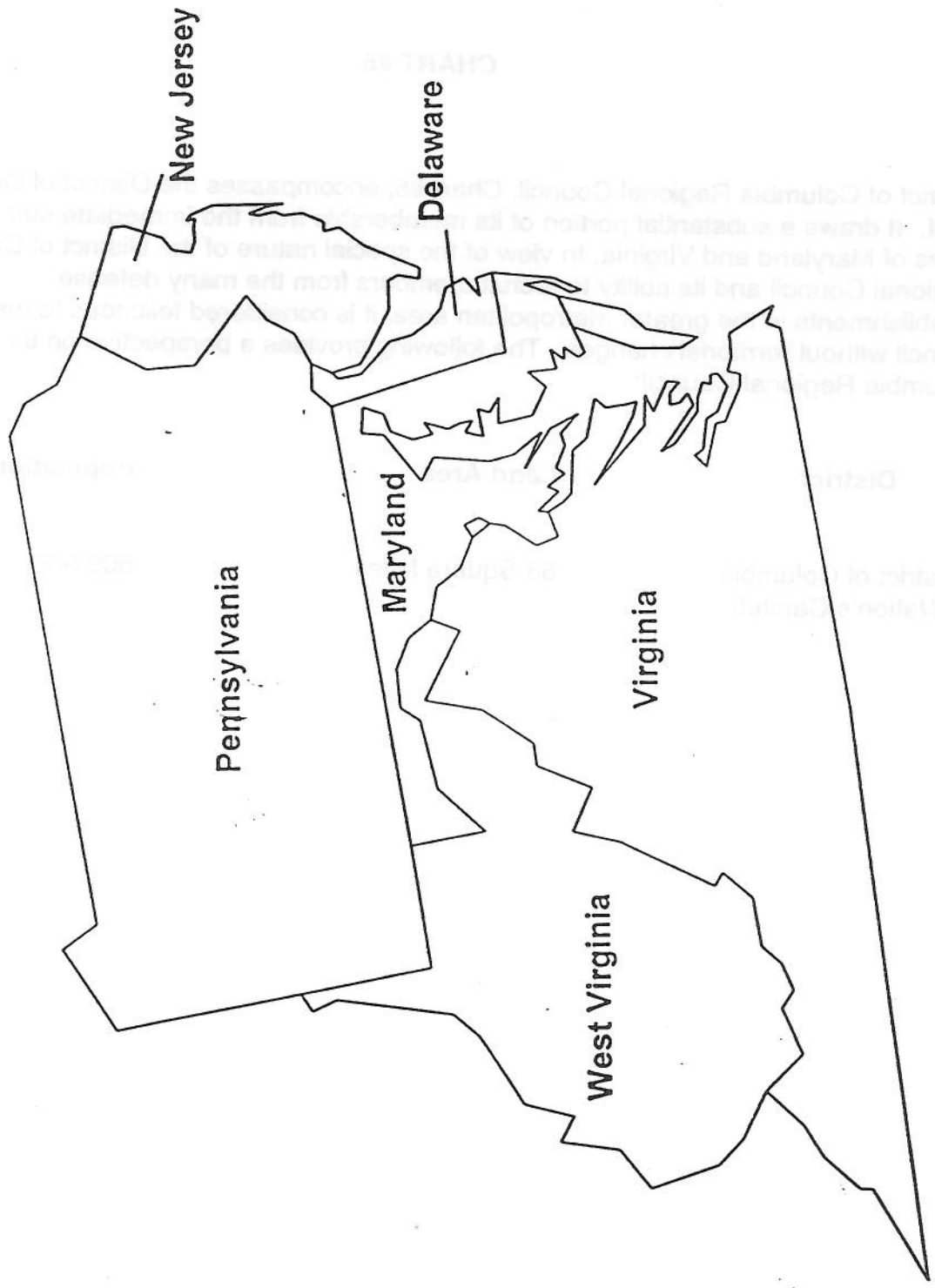
The Domain of the Department of Defense Regional Councils for Small Business Education and Advocacy



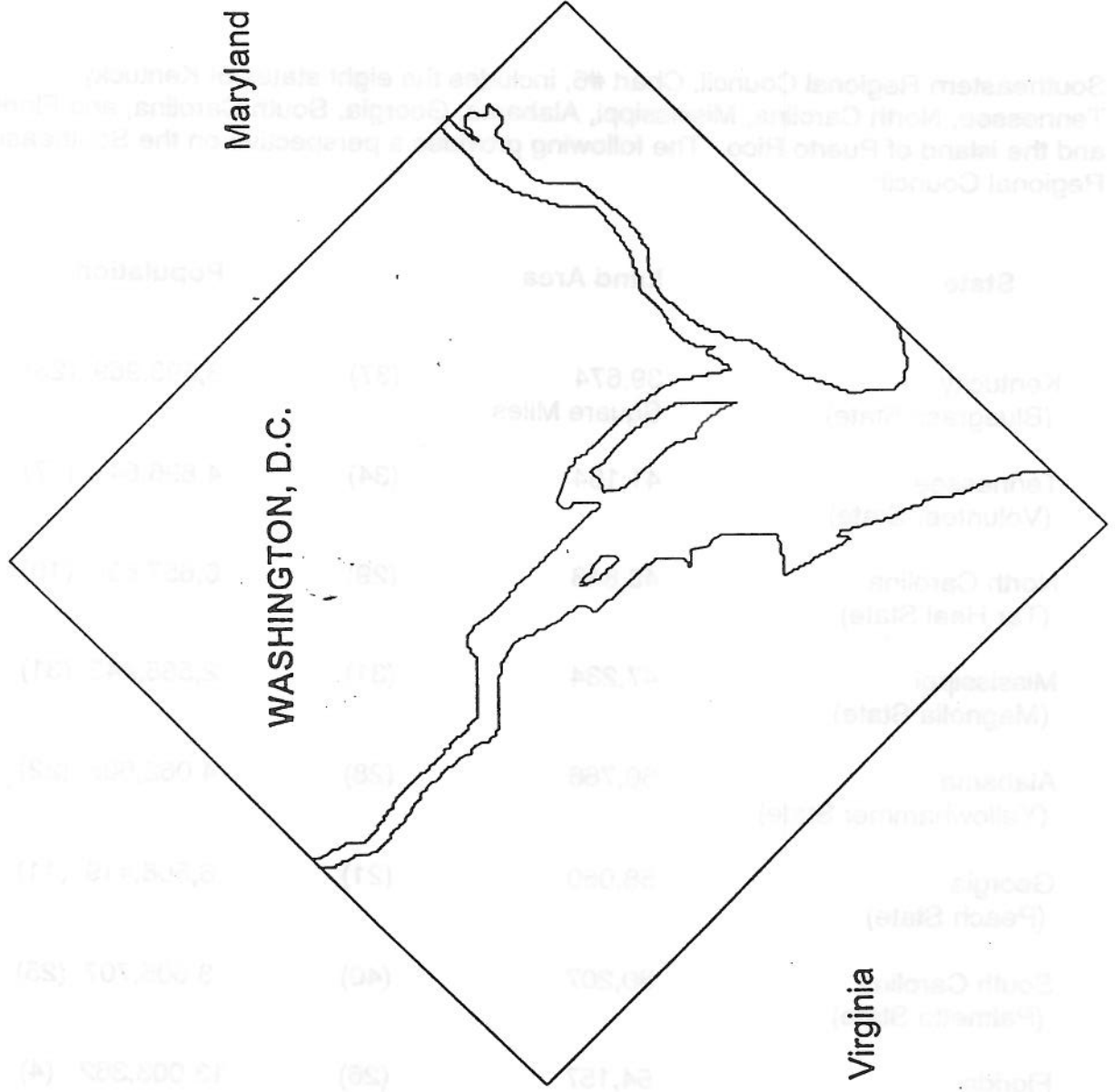
NORTHEAST REGIONAL COUNCIL



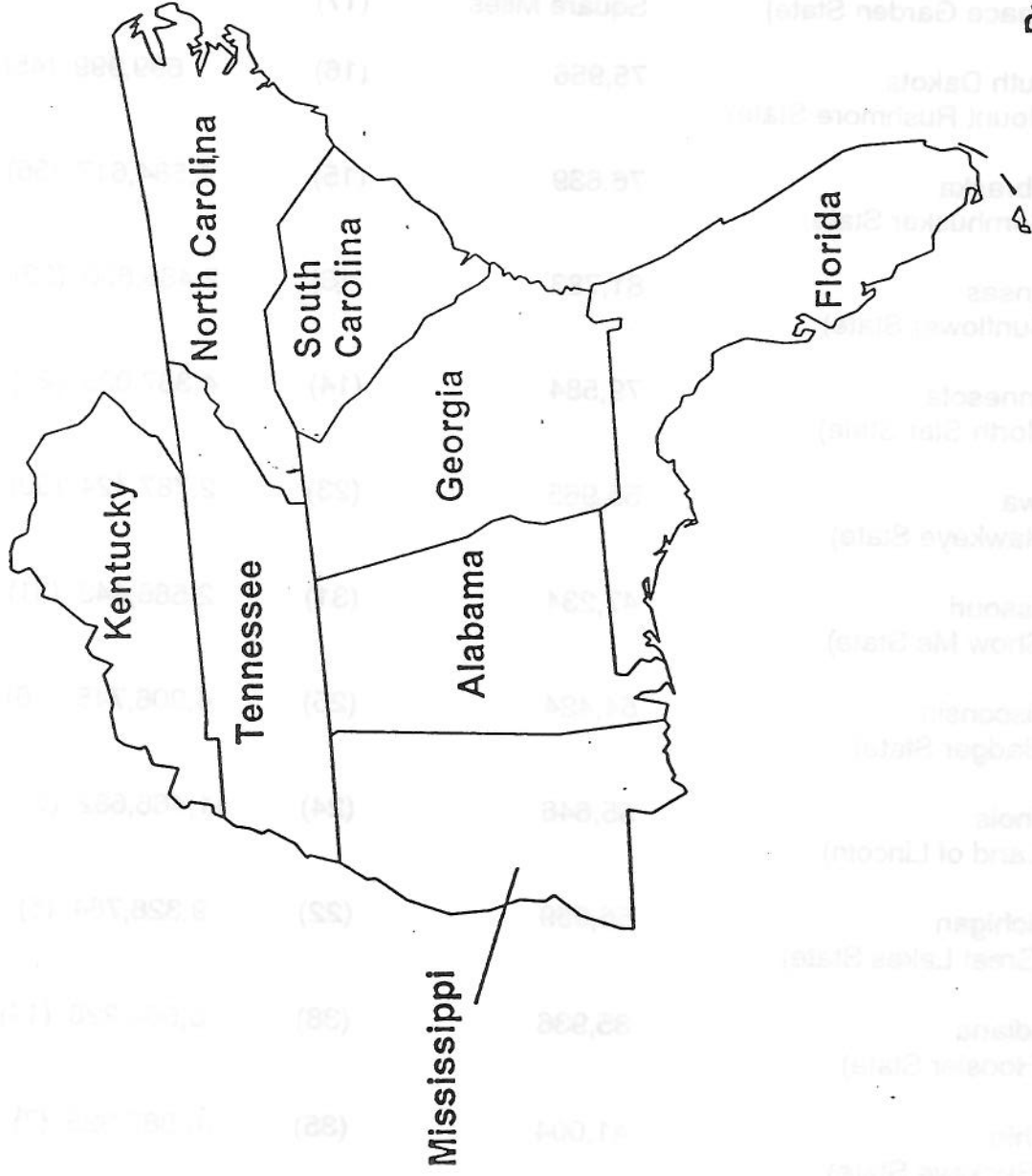
MID-ATLANTIC REGIONAL COUNCIL



DISTRICT OF COLUMBIA REGIONAL COUNCIL



SOUTHEASTERN REGIONAL COUNCIL



Puerto Rico



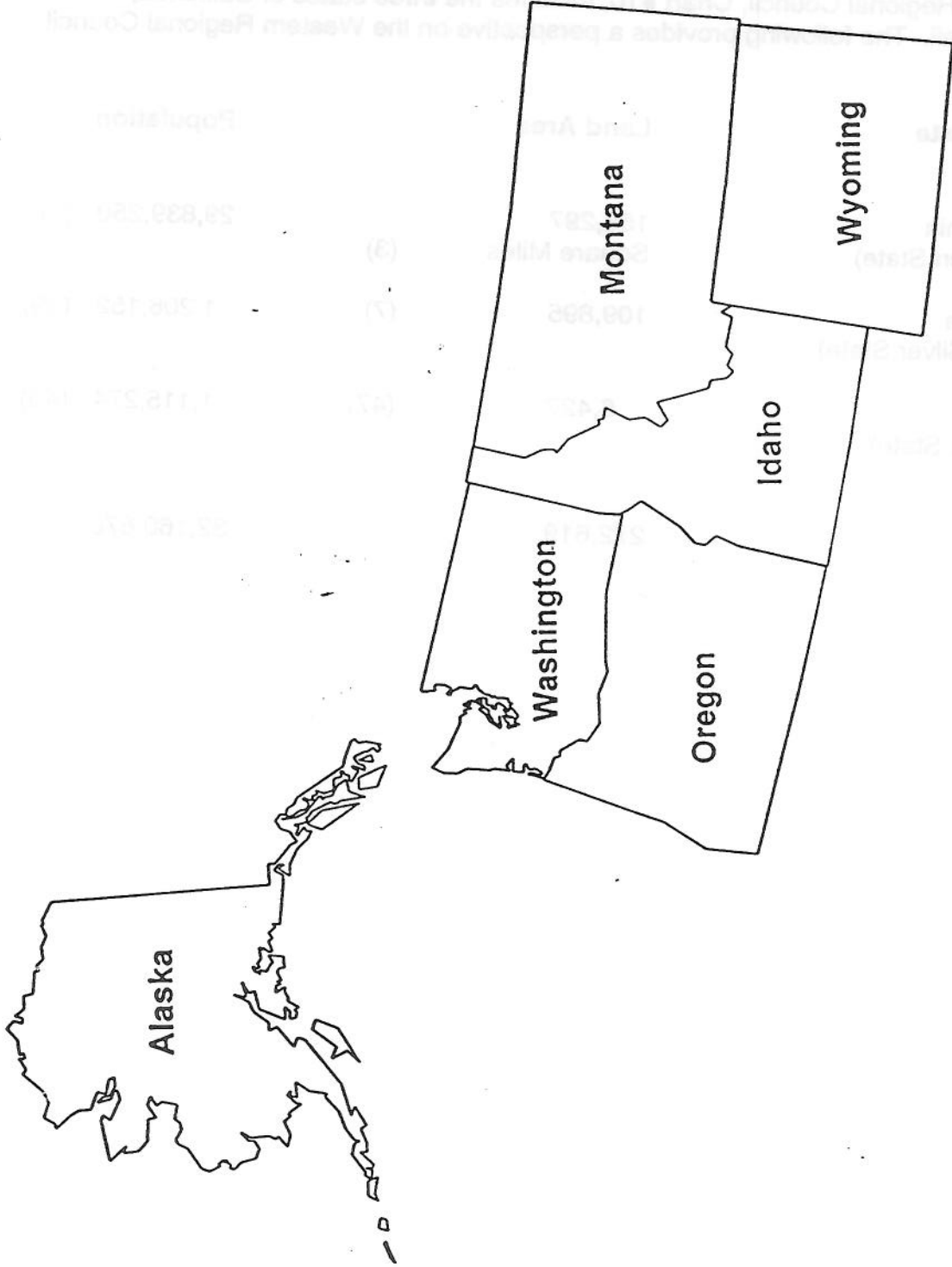
NORTH CENTRAL REGIONAL COUNCIL



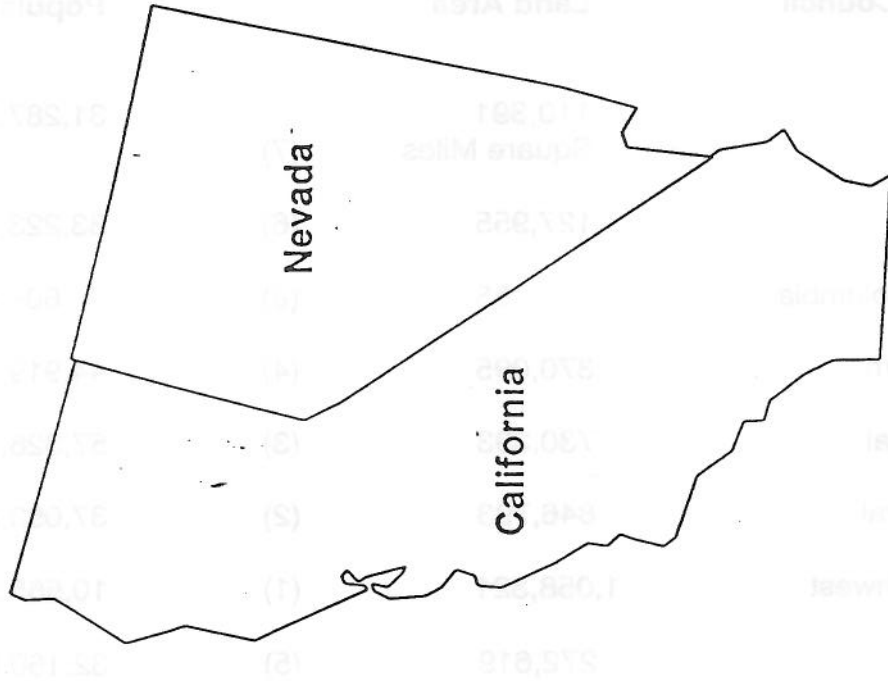
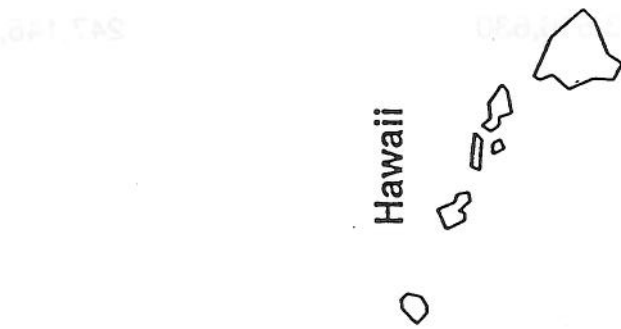
SOUTH CENTRAL REGIONAL COUNCIL



PACIFIC NORTHWEST REGIONAL COUNCIL



WESTERN REGIONAL COUNCIL



**Department of Defense Regional Councils
for
Small Business Education and Advocacy**

