



Mentor Protégé Program

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Mentor Protégé Program



Purpose

- The Mentor-Protégé Program Pilot was established under Section 831 of the National Defense Authorization Act (FY91, PL 101-510).
- The purpose of the Program is to provide incentives for DoD contractors to assist protégé firms in enhancing their capabilities and to increase their participation in Government and commercial contracts.
- DFARS 219.7101 addresses the DoD Mentor Protégé Program and establishes Appendix I , Policy and Procedures for the DoD Pilot Mentor-Protégé Program.

See DoD OSBP Website for Additional MPP Guidance

<http://business.defense.gov/Programs/Mentor-Protege-Program>

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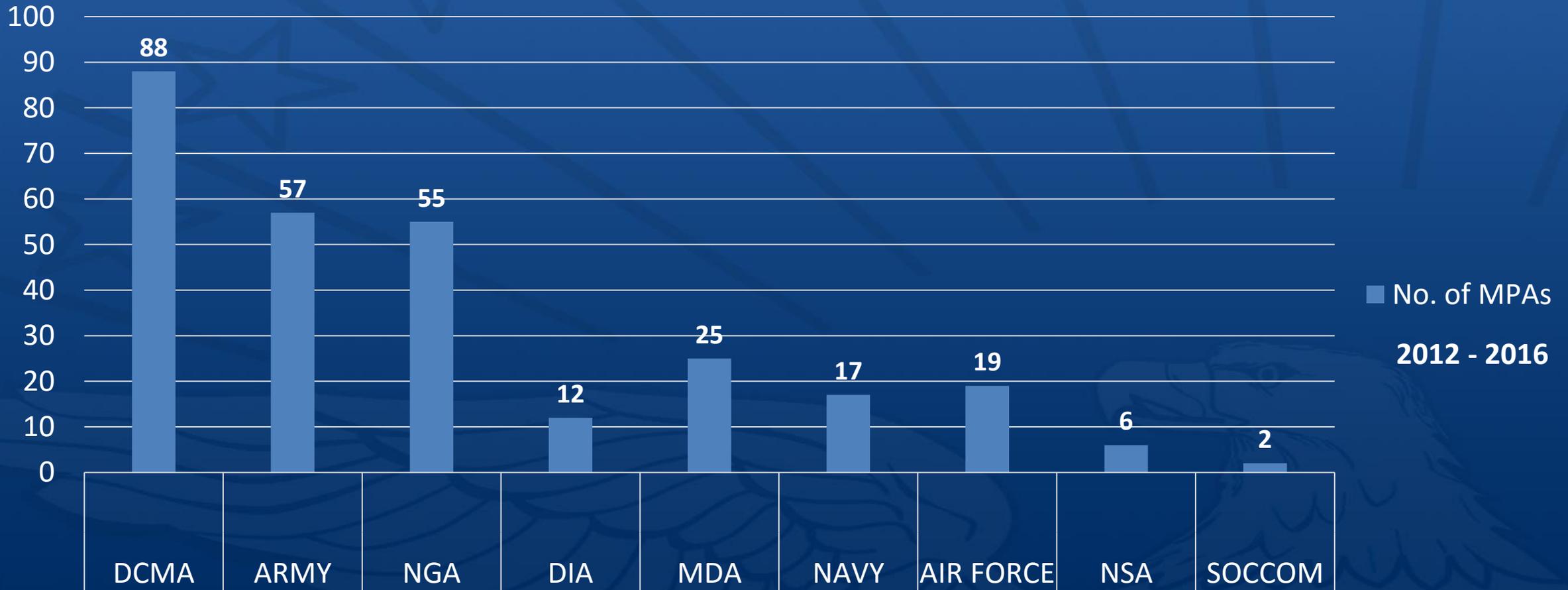
Overview

- The DoD MPP program benefits DoD as well as mentors and protégés
- Based on data between 2012 and 2016, we will look at the following DoD-wide summary level information:
 - Component Participation
 - Protégé Net Employee Gains
 - Protégé Net Revenue Gains
 - Protégé Capability Gain Categories (sample population)
 - DoD Industrial Base Needs (sample population)



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Component Participation - 193 Mentor Protégé Agreements





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Protégé Net Employee Gains



	FY11	FY12	FY13	FY14	FY15	FY16
Total Firms	83	62	65	60	71	59
Number of Firms Gaining Employees	57	19	40	35	46	38
Net Employee Gains *	1,531	660	743	808	930	1,335

* Adjusted for Losses



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Protégé Net Revenue Gains, \$M



* Adjusted for Losses

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Protégé Capability Gain Categories (sample population)

*Top 7 Capability Gain Areas
Component Averages*

Skillsoft Training	CISSP Training	Cloud Training	ITAR Training	LEED Training	OSHA Compliance
Developmental Support	CMMI	ISO	PMP	Quality Assurance	CISSP
Cyber Security	Forklift Training	QMS Certification	Facility Clearance	Accounting System	Building Info Mgt Training (BIM)
EVMS	FAR/CAS Compliance	GovWin	AS9100C QMS	Lean Six	Cisco Certification
Dice.com License	MRP/ERP	OSHA Compliance	Sales Force License	Bid/No Bid	BPF Tool
FAPIIS	PHR Certification	Pipeline Tool	RCM	SEPM Certification	Welding Certification

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Protégé Gains – DoD Industrial Base Needs

Business Infrastructure/Information Technology/Telecom	IT Infrastructure Solution & Support Equipment
Information Technology	Life Cycle Enterprise Solution &IT Services
Electrical Technology &Energy Efficiency	Business Process Improvement: Lean Six Sigma, ISO (9001)
Cyber Warfare, Security & Technical Services	Health Data Interoperability Solution
IT/Cyber Security/ Intelligence: Tactical Security Training, data analytics	Engineering/Manufacturing: Satellite Control Network, Legacy Sustainment, Reverse Engineering
Communication/Engineering : Product engineering, Rapid Prototyping, scale models, and full sized simulators	Business Infrastructure Development, Technology Training and Transfer creating production efficiencies



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Next Chapter

- The components/agencies will receive goals to increase number of MPP Agreements in critical areas within the DoD Industrial base
- The MPP agreements will focus on DoD Technology Gaps and DoD industrial base challenges
- The components/agencies will execute two MPP BAAs /Solicitation cycle a year
- The MPP approval checklist has been standardize for all component
- Mentors will be required to have a protégé prior to approval of the MPP Agreements



Summary