

Department of Defense
FY2019 Small Business Procurement Scorecard

A
104.04%

FPDS-NG Prime Contracting Data as of Feb. 20, 2020
eSRS Subcontracting Data as of Mar. 20, 2020

Prime Contracting Achievement:			54.61%
	2018 Achievement	2019 Goal	2019 Achievement ^{1, 2}
Small Business	24.12%	21.80%	24.16% (\$75.4 B)
Women Owned Small Business	4.10%	5.00%	4.25% (\$13.3 B)
Small Disadvantaged Business	8.76%	5.00%	8.56% (\$26.7 B)
Service Disabled Veteran Owned Small Business	3.49%	3.00%	3.25% (\$10.1 B)
HUBZone	1.97%	3.00%	1.88% (\$5.9 B)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			20.62%
	2018 Achievement	2019 Goal	2019 Achievement ¹
Small Business	32.90%	32.00%	38.60%
Women Owned Small Business	5.10%	5.00%	5.20%
Small Disadvantaged Business	4.10%	5.00%	4.00%
Service Disabled Veteran Owned Small Business	2.20%	3.00%	2.10%
HUBZone	1.50%	3.00%	1.60%

1) Capped at 200%.

15(k) OSDDBU Compliance Requirements		19.81%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		0.80
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
Total:		20.80

Number of Small Business Prime Contractors Comparison	9.00%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2018 Count	2019 Count	2019 Performance
Small Business	48,748	45,679	0.80
Women Owned Small Business	10,373	9,703	0.80
Small Disadvantaged Business	15,618	15,382	0.90
Service Disabled Veteran Owned Small Business	4,951	4,772	0.90
HUBZone	2,881	2,885	1.10
Score:			4.50

Prime and Subcontracting Grading Scale:

A+ < 150% but ≥ 120%
A < 120% but ≥ 100%
B < 100% but ≥ 90%
C < 90% but ≥ 80%
D < 80% but ≥ 70%
F < 70%

Comments:

Graded Agency:

The Department of Defense (DOD) continues its commitment to the defense small business industrial base. The DOD has achieved an "A" scorecard rating for six consecutive years, with over \$137 billion in prime and subcontract awards. In FY 2019, the DOD awarded over \$75B in prime contracts to Small Business and exceeded Small Business, Small Disadvantaged Business, and Service-Disabled Veteran-Owned Small Business goals. The DOD also exceeded its subcontracting goal with performance at 38.5% (6.5% above the assigned goal from SBA) while exceeding goals for Small Business and Women-Owned Small Business subcontracting. The DOD released a Small Business Strategy that targets non-traditional and innovative small businesses to ensure a mission focus and grow a robust and capable small business defense industrial base. Small business concerns continue to form the edge of innovative change and improved performance through the DOD Mentor Protégé Program and Indian Incentive Program. The DOD appreciates the work of our small business partners and the men and women of the DOD as we renew our commitment to continue working closely with the SBA to further our success with DOD small business program. The DOD will continue to leverage resources such as the Procurement Technical Assistance Centers; maintain a mission focus as it prioritizes achievement of statutory small business and other socio-economic goals; align common spend initiatives consistent with maximum practicable procurement opportunities for small business procurement; and exploit the small business defense industrial base to help create a modernized and ready Joint Force. In accordance with reporting and public notification requirements of the Small Business Act, the department awarded prime contracts to Puerto Rico businesses in the amount \$384,953,237. For purposes of determining compliance with the goals for procurement contracts this amount has been doubled to \$769,906,474 and is reflected in the Fiscal Year 2019 Scorecard.