Connect, Collaborate, Innovate,

#### **MONDAY, APRIL 23**

7 am - 5 pm Registration/Help Desk

<b>DoD Southeast Regional Council</b>	(SERC	) Workshop
---------------------------------------	-------	------------

8 am - 8:10 am Welcome and Introduction of SERC Board

 Ms. Marlan Snodgrass, Assistant Director, USACE Mississippi Valley Division OSBP (Chairperson, DoD Southeast Regional Council)

8:10 am - 8:30 am DoD Regional Council Leadership Update

Ms. Janice Buffler, Associate Director, DoD OSBP

8:30 am - 9 am Small Business Utilization: The Big Picture

Dr. Donna Peebles, Associate Director, USACE HQ OSBP

9 am - 9:30 am SBA Regulatory Update

Mr. Ken Dodds, Director, Office of Policy, Planning & Liaison, SBA

9:30 am - 10 am New Subcontracting Tools

• Ms. Angela Terry, Subcontracting Program Manager, SBA

10 am - 10:30 am Networking Break

10:30 am - 11 am Leveraging the Dynamic Small Business Search (DSBS) Tool

 Ms. Valerie Coleman, Prime Contracts, Program Manager, Office of Government Contracting, SBA

11 am - 11:30 am How to Organize and Implement Virtual Industry Days

Ms. Karen Baker, Chief, Army Geospatial Center OSBP

11:30 am - 12:45 pm Lunch (on your own)

12:45 pm - 1:15 pm **DoD Mentor-Protégé Program Update** 

Mr. Shannon Jackson, Associate Director, DoD OSBP

1:15 pm - 2 pm Evaluating Subcontracting Performance in CPARS

Dr. Jeanette Robinson, Small Business Professor, DAU

2 pm - 2:30 pm Networking Break

2:30 pm - 3:15 pm SBLO Best Practices (panel)

 Ms. Melissa Smith, SBLO, EA Engineering, Science and Technology, Inc. (Moderator)

• Ms. Debbie Sampson, SBLO, Fluor

• Ms. Holly Hutson, SBLO, Amec Foster Wheeler

Mr. Thomas Ward, Lead Estimator, Kiewit

Connect. Collaborate. Innovate.

# **DoD Southeast Regional Council (SERC) Workshop (cont.)**

3:15 pm - 4 pm How to Develop Data-driven Outreach Strategies (panel)

• Ms. Christina Barnhill, Outreach Manager, MDA OSBP

• Mr. Chad Rogers, Senior Analyst, MDA OSBP

4 pm - 4:30pm Subcontracting Hot Topics

• Ms. Janice Buffler, Associate Director, DoD OSBP

# MONDAY, APRIL 23 (cont.)

#### **BREAKOUTS: 5**

1 pm - 5 pm	Air Force Breakout		
1 pm - 5 pm	<b>Army Breakout</b>		
1 pm - 5 pm	<b>DCMA Breakout</b>		
1 pm - 5 pm	<b>Navy Breakout</b>		
1 pm - 5 pm	<b>SBA Breakout</b>		

Connect, Collaborate, Innovate.

#### **TUESDAY, APRIL 24**

7 am - 5 pm Registration/Help Desk

8 am - 8:10 am Welcome

Dr. James Galvin, Acting Director, DoD OSBP

8:10 am - 9:30 am DoD Leadership Update and Small Business Directors' Town Hall

• Dr. James Galvin, Acting Director, DoD OSBP (Moderator)

Mr. Tommy Marks, Director, Army OSBPMs. Emily Harman, Director, Navy OSBP

• Ms. Valerie Muck, Director, Air Force OSBP

9:30 am - 10:15 am SBA Leadership Update

• The Honorable Robb Wong, Associate Administrator, Government Contracting and Business Development, SBA

10:15 am - 10:45 am Break

10:45 am - 11:30 am Mythbusters: Addressing Misconceptions and Improving Communication with Industry

Ms. Lesley Field, Deputy Administrator for Federal Procurement Policy, OMB

#### 11:30 am - 12:45 pm Networking Lunch

12:45 pm - 2 pm Category Management

- Ms. Mary Urey, Director, Air Force Installation and Mission Support Center OSBP (Moderator)
- The Honorable Charles Manger, Associate Administrator, GSA OSBU
- Ms. Lesley Field, Deputy Administrator for Federal Procurement Policy, OMB
- Ms. Mary Davie, Deputy Commissioner, Federal Acquisition Service, GSA
- Mr. Matthew Beebe, Director, DLA Acquisition
- Mr. Mark Fahrenkamp, Director, Air Force Category Management Program Support Office

2 pm - 3 pm DoD Contracting Update

 Ms. Jill Stiglich, Deputy Director, DPAP, Contract Policy & International Contracting

3 pm - 3:30 p.m. Networking Break

3:30 pm - 4:30 pm SBA Legislative and Regulatory Update

Mr. Ken Dodds, Director, Office of Policy, Planning & Liaison, SBA

4:30 pm - 6:30 pm Networking Reception

Connect, Collaborate, Innovate.

#### WEDNESDAY, APRIL 25

7 am - 5 pm Registration/Help Desk

8 am - 9 am Surveillance Reviews: Strategies for Success

- Ms. Valerie Coleman, Prime Contracts, Program Manager, Office of Government Contracting, SBA
- Mr. Chris Harrington, Director, SOCOM OSBP

9 am - 10 am HUBZone Program: Best Practices

- Ms. Mariana Pardo, Director, Office of HUBZone Programs, SBA
- Ms. Farris Welsh, Director, Air Force Materiel Command OSBP
- Ms. Linda Spadaro, Chief, USACE Mobile District OSBP

10 am - 10:30 am Break

#### **BREAKOUTS: 6**

10:30 am - 11:30 am GAO Protest Case Studies

Mr. Sam Le, Attorney Advisor, Office of General Counsel, SBA

10:30 am - 11:30 am WOSB Program: Best Practices

- Ms. Amy Kim, WOSB Program Manager, Office of Government Contracting, SBA
- Ms. Angela Dingle, Chair-Elect, Board of Directors, Women Impacting Public Policy (WIPP)

10:30 am - 11:30 am Leveraging Soft Skills to Influence Procurement Strategies

Mr. David Christ, Director, Army Research Laboratory OSBP

10:30 am - 11:30 am How to Organize and Implement Virtual Industry Days

Ms. Karen Baker, Chief, Army Geospatial Center OSBP

10:30 am - 11:30 am How to Tell and Sell Small Business Success Stories

- Mr. Shannon Jackson, Associate Director, DoD OSBP
- Mr. Ollie Cooperwood, Public Affairs Officer, Navy OSBP

10:30 am - 11:30 am 8(a) Program: Innovative Strategies

- Ms. Sharon Gurley, Director, Office of Program Review, Government Contracting and Business Development, SBA
- Dr. Donna Peebles, Associate Director, USACE HQ OSBP

11:30 am - 1 pm Vanguard Awards Ceremony (lunch)

• Dr. James Galvin, Acting Director, DoD OSBP

Connect, Collaborate, Innovate,

### WEDNESDAY, APRIL 25 (cont.)

		1/0		-	
	ᅩ	$\boldsymbol{\kappa}$			7
ОГ	REA	NU	u i	<b>J</b>	•

1 pm - 2 pm Evaluating Subcontracting Performance in CPARS

• Dr. Jeanette Robinson, Small Business Professor, DAU

1 pm - 2 pm Understanding Joint Ventures

Mr. Sam Le, Attorney Advisor, Office of General Counsel, SBA

1 pm - 2 pm Insights from Industry

· Mr. Gerald Robbins, Senior Director of Business Development, SAIC

1 pm - 2 pm Leveraging the Market Research Center of Excellence (MRCoE) Tool

Mr. Ted Bujewski, Associate Director, DoD OSBP

• Mr. Jonathan Metts, Program Manager, ByteCubed

1 pm - 2 pm How to Develop Your Small Business Professional Brand

Mr. Paul Ward, Deputy Director, SOCOM OSBP

Ms. Coleen McCormick, Associate Director, DLA Land and Maritime OSBP

1 pm - 2 pm DoD and SBA Mentor-Protégé Programs: Best Practices

Mr. Shannon Jackson, Associate Director, DoD OSBP

Ms. Sandra Clifford, Deputy Director, All Small Mentor Protégé Program, SBA

1 pm - 2 pm How To Do Small Business Set-asides on GSA Schedules

• Mr. Joey Phelps, Customer Service Director, GSA

2:05 pm - 3 pm Building Effective Partnerships Between Contracting Officers and Small

**Business Professionals** 

Ms. Sherry Freeman, Small Business Professor, DAU (Moderator)

• Mr. Reginald Solomon, Contracting Officer, Washington Headquarters Services

Mr. Ian Ahearn, Small Business Professional, NGA OSBP

Mr. Christopher Nietubyc, Small Business Specialist, DIA OSBP

 Ms. Elizabeth Harrington, Small Business Professional, Washington Headquarters Services OSBP

3 pm - 3:30 pm Networking Break

#### **BREAKOUTS: 7**

3:30 pm - 4:30 pm

Acquisition Planning: Getting Involved Early

Mr. Chris Harrington, Director, SOCOM OSBP (Moderator)

Dr. Donna Peebles, Associate Director, USACE HQ OSBP

• Mr. Reginald Solomon, Contracting Officer, Washington Headquarters Services

 Mr. Douglas Gerard, Procurement Center Representative, Area III Marshall Space Flight Center, SBA

Connect, Collaborate, Innovate.

#### WEDNESDAY, APRIL 25 (cont.)

3:30 pm - 4:30 pm How to Develop Data-Driven Outreach Strategies

- Ms. Christina Barnhill, Outreach Manager, MDA OSBP
- Mr. Chad Rogers, Senior Analyst, MDA OSBP
- 3:30 pm 4:30 pm PTACs: What Contracting Officers Need to Know
  - Ms. Sherry Savage, Program Manager, Procurement Technical Assistance Program, DLA OSBP
  - Ms. Lisa Wood, Statewide Director, Connecticut PTAC
  - Mr. George Williams, Program Manager, Native American PTAC
  - Ms. Denise Warner, Program Director, Maryland PTAC
  - Mr. Darryl Thomas, Interim PTAC Program Manager, Illinois PTAC
  - Ms. Sheriley Smith, Project Manager, Texas PTAC
  - Ms. Jann Deane, Program Manager, Michigan PTAC
  - Ms. Haneen Wraikat, PTAC Team Coordinator, Michigan PTAC
- 3:30 pm 4:30 pm Subcontracting Hot Topics
  - Ms. Janice Buffler, Associate Director, DoD OSBP
- 3:30 pm 4:30 pm Using Data to Tell Stories
  - Mr. Pete Hunter, Associate Director, Army Medical Command OSBP
- 3:30 pm 4:30 pm Elements of a Successful Small Business Brief
  - Ms. Arielle Douglas, Associate Director, DISA OSBP
  - Ms. Pamela Monroe, Subcontracting Program Manager, Army
- 3:30 pm 4:30 pm Leveraging the Dynamic Small Business Search (DSBS) Tool
  - Ms. Valerie Coleman, Prime Contracts, Program Manager, Office of Government Contracting, SBA
  - Mr. Norman Willis, Small Business Procurement Analyst, Air Force Materiel Command OSBP
- 4:30 pm 6 pm **DoD Regional Council Board meeting**

Connect, Collaborate, Innovate.

#### **THURSDAY, APRIL 26**

7 am - 1 pm Registration/Help Desk

8 am - 9 am

#### **Cybersecurity Update**

- Mr. Ted Bujewski, Associate Director, DoD OSBP (Moderator)
- Ms. Vicki Michetti, Director, Defense Industrial Base (DIB) Cyber Security (CIB CS) Program, DoD CIO
- Ms. Mary Thomas, Program Analyst, DPAP

#### **BREAKOUTS: 7**

9:05 am - 10 am

#### Market Research: A Strategy for Success

- Ms. Sherry Freeman, Small Business Professor, DAU
- Mr. Chris Eischen, Procurement Center Representative (Kansas City, MO), SBA

9:05 am - 10 am

#### **Insights from Program Managers**

- Mr. Carlton Hagans, Mentor-Protégé Program Manager, Navy OSBP (Moderator)
- Mr. Evan Littig, Deputy Program Manager, Surface Ship Modernization Program Office
- Mr. Joseph Van Allman, Program Manager, PEO SUB, Submarine Warfare Federated Tactical Systems
- Ms. Lindsay Webster, Procurement Manager, PEO SUB, PMS450
- Mr. William Farmer, Deputy Program Manager, PEOC4I, Tactical Networks Program

9:05 am - 10 am

#### How To Be A Valuable Small Business Professional

- Ms. Tatia E. Bellamy-Vaughn, Director, DCMA OSBP (Moderator)
- Dr. Ruby Crenshaw-Lawrence, Associate Director, DoD OSBP
- Ms. Andrea Armstrong, Director, Aberdeen Proving Ground OSBP
- Mr. Chris Hall, Deputy Director, DLA OSBP

9:05 am - 10 am

#### Soft Skills that Build a Brand of Excellence for the Small Business Workforce

 Ms. Jackie Robinson-Burnette, Government Contracting Domain Expert, Live Oak Bank

9:05 am - 10 am

#### **SBIR Success Stories**

- Mr. David Sikora, Acting Administrator, SBIR/STTR, DoD OSBP (Moderator)
- Mr. John Williams, Director, Innovation and Technology, SBA
- Ms. Donna Attick, Program Manager, NAVAIR SBIR

9:05 am - 10 am

# A Primer on Law and Policy for Small Business: Roadmap of the Congressional Process and Executive Agency Rulemaking

- Mr. Mark Tiner, Congressional Liaison, ByteCubed
- Mr. Christoph Mlinarchik, Policy Advisor, ByteCubed

9:05 am - 10 am

#### **New Subcontracting Tools**

Ms. Angela Terry, Subcontracting Program Manager, SBA

Connect, Collaborate, Innovate,

#### THURSDAY, APRIL 26 (cont.)

10 am - 10:30 am Break

10:30 am - 11:45 am Workforce Initiatives Update

- Dr. James Galvin, Acting Director, DoD OSBP
- Mr. Kevin Linden, Performance Learning Director-Small Business, Defense Acquisition University

11:45 pm - 1 pm Keynote Lunch

• Mr. Lee Rosenberg, Director, MDA OSBP

1 pm - 1:10 pm SBTW18 Wrap-up

• Dr. James Galvin, Acting Director, DoD OSBP

#### **BREAKOUTS: 5**

 1:15 pm - 5 pm
 Air Force Breakout

 1:15 pm - 5 pm
 Navy Breakout

 1:15 pm - 4 pm
 ODA Breakout

 1:15 pm - 5 pm
 SBA Breakout

 1:30 pm - 5:30 pm
 Army Breakout

Connect. Collaborate. Innovate.

# FRIDAY, APRIL 27

8 am - 12 pm Small Business Directors meeting (invitation only)